

FOR IMMEDIATE RELEASE January 8, 2018

Contact:
Susan Klemmer
(703) 383-3071; sklemmer@nailba.org

NAILBA and NAILBA Charitable Foundation Announce New Boards of Directors

(Fairfax, Va.)— Jeffrey D. Mooers of <u>H.D. Mooers & Co.</u> based in Lafayette, CA has been named Chairman of the National Association of Independent Life Brokerage Agencies (NAILBA) for 2018.

"As a third generation BGA, Jeff's historical perspective, coupled with his enthusiastic embrace of the future of brokerage, make him an ideal Chairman as we develop the new NAILBA," said NAILBA CEO Dan LaBert. "We have already established an outstanding rapport and I'm excited to partner with him on the many changes we will bring to our membership."

Mooers will be joined on the Executive Committee by Myra Palmer of The Palmer Agency in Atlanta, GA, in the role of Chairman Elect, and as NAILBA's Secretary/Treasurer, Seixas "Chad" Milner III, The Milner Group of Lawrenceville, GA. James Sorebo, of Marlton, NJ-based Four Seasons Financial Group will remain on the Executive Committee as Immediate Past Chairman for 2018.

Commented Mooers, "We are a new, nimble, NAILBA. A new generation. I believe in our member's growing, and that that will cause membership growth. If we focus on helping you grow, then NAILBA itself will grow. The quality and energy at last year's Annual Meeting demonstrated our commitment to the partnership we share with each other, and with vendors, IMOs, associations, and carriers. We want to take that much, much further in the upcoming year." He concluded, "I am excited to work with our outstanding Board and staff in the coming year to achieve this goal."

President of the NAILBA Charitable Foundation, Alan Protzel of St. Louis-based The Marketing Alliance, completes his two-year term in 2018. The Foundation Board added two new Directors, Danny Brooks of Cookeville, TN-based Southern Insurance Group and Michelle DeClerck of West Des Moines-based Conference Event Management. The complete NAILBA Charitable Foundation Board list with biographical information is available here.

NAILBA also welcomed two new Directors to the Board: John Gilbert of West Des Moines, IA-based <u>The National Brokerage Corp (TNBC)</u> and Victoria Van Dusen-Roos of <u>Diversified</u> <u>Brokerage Services</u>, <u>Inc.</u> in Minneapolis, MN. The complete NAILBA Board list with biographical information <u>is available here</u>.

"We are fortunate that both our association and our Foundation are represented by strong, strategic leadership, one of the many factors that persuaded me to join this organization. We are looking forward to a new era for NAILBA and the Charitable Foundation, and I'm proud to be a part of it," concluded LaBert.

###

The National Association of Independent Life Brokerage Agencies (NAILBA) is the premiere insurance industry organization promoting financial security and consumer choice through the use of independent brokerage distribution. NAILBA serves as the national association of life, health and annuity insurance distributors. For more information visit www.nailba.org.

The National Association of Independent Life Brokerage Agencies (NAILBA) Charitable Foundation is the philanthropic arm of NAILBA, a registered 501(c)(3) charitable organization that receives gifts mainly, but not exclusively, from the membership of NAILBA and its corporate supporters. The mission of the NAILBA Charitable Foundation is to encourage volunteerism among the NAILBA membership and provide grant funds to worthy charitable organizations with limited operating budgets in local communities served by member agencies, with a special emphasis on those that enhance the quality of life for children. For more information visit www.nailbacharitablefoundation.org