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John Deremo Recognized with Douglas H. Mooers Award for Excellence

(Fairfax, Va.)—The National Association of Independent Life Brokerage Agencies (NAILBA) presented John Deremo, recently retired Executive VP and Chief Distribution officer of Life Insurance of AIG with its 2017 Douglas Mooers Award for Excellence on Friday, November 17.

The annual award, NAILBA's most coveted and prestigious accolade, honors distinction in brokerage and is bestowed upon the individual most committed to furthering independent life brokerage as a distribution system, and who demonstrates an exemplary record of community service. Deremo was recognized at a special awards dinner held November 17, 2017, as part of the association's annual meeting, NAILBA 36.

In presenting the award, George C. (Chip) Van Dusen IV, NAILBA Immediate Past Chairman, noted that Deremo started in the insurance business in 1979 after graduating from the University of Cincinnati. For the next 13 years, he advanced through various roles including retail sales, product design, packaging, and marketing strategies for various distribution groups and product areas.

Twenty-five years ago, Deremo joined Protective Life Insurance Company as VP and National Marketing Director, and in 2008 became the Sr. VP and Chief Distribution Officer, in charge of all sales, marketing and distribution strategies for the life insurance companies of Protective Life Corporation. He joined AIG in 2012 and served there as the Executive VP and Chief Distribution officer of Life Insurance until his retirement this past summer.

In addition to his "day job" Deremo also contributed to many industry organizations including NAILBA and the NAILBA Charitable Foundation, and still made time to be active in his local community, supporting The American Cancer Society, American Heart Association, The Amos House, Hospice Education Institute, the Parkinson's Disease Support Network and the Wounded Warrior Project. He is active in his church, serving on the finance committee. He is also a past Board member of the Friars club, a social service organization serving under-privileged children. John and his wife DeeDee have three adult children.

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The National Association of Independent Life Brokerage Agencies (NAILBA) is the premiere insurance industry organization promoting financial security and consumer choice through the use of independent brokerage distribution. For more information visit www.nailba.org.