

FOR IMMEDIATE RELEASE

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Ken Leibow Recognized with the 2016 NAILBA Chairman's Award

(Fairfax, Va.)—George C. Van Dusen IV, 2016 Chairman of the National Association of Independent Life Brokerage Agencies (NAILBA), has selected Ken Leibow, Senior Vice President of Impact Technologies Group, Inc. as the recipient of the 2016 NAILBA Chairman's Award. The honor was presented this morning at the association's annual meeting, NAILBA 35, in Dallas, Texas.

The award, created in 2009, was developed to recognize the efforts of a NAILBA volunteer who has performed "over and above" normal expectations during the Chairman's term.

In presenting the award to Leibow, Van Dusen shared, "[Ken's] broad and deep understanding of the technology initiatives and solutions necessary to move the brokerage community forward has been demonstrated and well known for many years. Most notable, of course, is his commitment to and passion for the Life Brokerage Technology Committee, an independent working group whose purpose is to exchange information about technology related systems and services related to the marketing, sale, and servicing of insurance in independent distribution channels.

He continued, explaining, "In addition to his work with the LBTC, he has served as contributor to *Perspectives*, a liaison and advocate with NAILBA for the LBTC, and in the past year, as a technology consultant to NAILBA's members-only online community, NAILBA Network," concluding, "We are delighted to continue working with you and the LBTC on your efforts to improve technology advances in the brokerage community."

The National Association of Independent Life Brokerage Agencies (NAILBA) is the premiere insurance industry organization promoting financial security and consumer choice through the use of independent brokerage distribution. NAILBA serves as the national association of life, health and annuity insurance distributors. For more information visit www.nailba.org.